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THE BUSINESS OF LIESPOTTING By the time I attended my twentieth Harvard Business School reunion, the experience with my assistant had faded to a footnote in an otherwise rewarding career that involved developing, branding, and disseminating content-based properties across many media venues—television, print, and online.

Liespotting: Proven Techniques to Detect Deception

Liespotting reveals the sophisticated lie-detection methods of security experts and interrogators, and arms you with proven techniques to detect deception and build trust. Gain a lasting advantage in business and dramatically improve your personal relationships by learning to decode the body language, facial expressions, words and actions of everyone you encounter.

Liespotting - Official Site

Liespotting for the first time brings years of knowledge - previously found only in the intelligence community, police training academies, and universities - into the corporate boardroom, the manager's meeting, the job interview, the legal proceeding, and the deal negotiation.

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Liespotting links three disciplines — facial-recognition training, interrogation training and a comprehensive survey of research in the field — as well as techniques used in the intelligence community, police-training academies and universities.

Liespotting: Proven Techniques to Detect Deception

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In this volume, I provide you, my dear reader, with a simple and entertaining summary of Liespotting: Proven Techniques to Detect Deception by Pamela Meyer. This is not any old summary. I™ve tried hard to summarize this useful work in a very understandable manner, and I™ve added just enough humor to keep you entertained throughout the journey.

SUMMARY: Liespotting: Proven Techniques to Detect

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The first part of this book is a really nice 100-ish summary of the subject of liespotting and serves well as an introduction to it. The second half concerns more with negotiation and honesty-seeking in a corporate environment.

Liespotting: Proven Techniques to Detect Deception by

At this point, most of the techniques will be a review for you, but there are some new thoughts in lie detection, as well as specific applications of lie detection in the business world, such as liespotting in negotiations,

resumes, and the workplace. By reading all five summaries, not only will you learn different lie-catching techniques, but you will also study different approaches in methodology, developed by separate groups and agencies.

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LIESPOTTING will teach you practical and proven analytical and interpretive techniques guaranteed to detect lying and all other forms of verbal deceit. These techniques were developed by our national espionage, intelligence, security and law enforcement agencies over the last 75 years.

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